

“Friends of Scouting (highlights for script)

- Self introduction. (volunteer)
- I'm here to talk about the financial needs of our Monmouth Council. (FOS)
- Your son is one of the 7000 scouts we support in Monmouth Council
- Your annual Pack/troop membership fee goes straight to the National Office.
- Council benefits our scouts: **how?** 2 camps, Service Center, full time staff, program, training, membership activities, support. communications. and Camperships to kids who can't afford the full expense. The Operation budget is \$1.7million for 2012.
- It costs Monmouth Council \$156 for every registered scout.
- Tonight I am asking you make a pledge which can be broken into payments throughout the year. Your gift is tax deductible. Checks or credit cards are also accepted. We will bill you as per your instructions on the envelope in front of you.
- This Pack/Troop FOS goal for 2012 is\$_____
- Our goal is for 100% family participation in the amount of what you can afford.
- For every person who turns in a pledge this evening, no matter what the amount, you will receive this Council Car magnet (**show magnet**). For every family who supports one scout for a year at \$156, You will receive a special collector's patch. (**show patch**). There are a number of other recognition items at various contribution levels indicated on your pledge envelope. All payments made by March 31st will be entered into a drawing for a luxury suite Blue Claws Game night.
- When your unit achieves its goal camping discounts are being offered. (See rewards sheet provided.)

- Employer Matching Gifts and Volunteer Incentive Programs: (see brochure). These programs count towards your Unit's FOS goal.

On your brochure, you will see a partial list of these companies. Contact your Human Resource office to get the details on how to apply for these programs, or contact your District Executive.

- Please make your pledge or payment now. In a few minutes I will pick them up with the help of Scouts. I need all of the cards turned in tonight so that I know that every Scouting family has been given the opportunity to contribute in support of Scouting in our Monmouth Council.

Thank you for your attention and support in ensure that the Scouting program continues to thrive in our Council.

Not part of the script – informational purposes, in case you are asked

Breakdown of the \$156:

- 41% to activities, camp and special programs. (\$63.96).
- 53% to provide unit services, recruitment materials, training, advancement record keeping, newsletter and more (\$81.12).
- 7% for administration, service center and national fees (\$10.92).